

Counterfeit Parts Prevention Strategy Guide Product Overview

May 8, 2014

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Prepared for:

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U.S. Space Program Mission Assurance Improvement Workshop

Counterfeit Parts Prevention Strategy Guide

Product Overview

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May 8, 2014

This presentation provides a summary overview of TOR-2014-02200, "Counterfeit Parts Prevention Strategy Guide", which was produced as part of the 2014 Mission Assurance Improvement Workshop.

Agenda



Part marking is blurred compared to authentic part



Marking slightly different on counterfeit part



- Motivation
- Counterfeit Escapes
- Intended Product Use
- Differentiators
- Charter and Outline
- Workshop Accomplishments
- SME Comment Summary
- Follow-on Recommendations
- Team Membership and Recognition



Counterfeiter removing die from part



*Bags of Electronic Waste



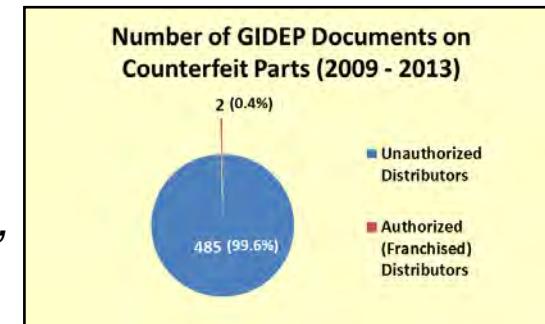
Motivation

- 250% increase in suspected counterfeit cases between 2005 – 2008 with another 4X increase between 2009 – 2012
 - *For NSS systems only 1 known occurrence*
- New Public Law Instituted – 2012 NDAA, §818
 - *Requires “counterfeit electronic parts avoidance and detection systems”*
 - *Increased contractor liability / financial risk with limited safe harbor*
- Maintain Currency...Continuous Improvement
- Significant Portion of Counterfeit Threat Can Be Eliminated
 - *Simply procuring only from “authorized suppliers”*
 - *Applying risk mitigation techniques when using “unauthorized suppliers”*

Report: Bogus U.S. military parts traced to China
By Paul Courson, CNN
updated 5:26 PM EST, Mon November 7, 2011



Pukmedia.com



Threat

Is This a Possible Source.....?

This flow illustrates how counterfeit parts can be sourced and eventually sold.



*Photos courtesy of Tom Sharpe and SMT Corporation

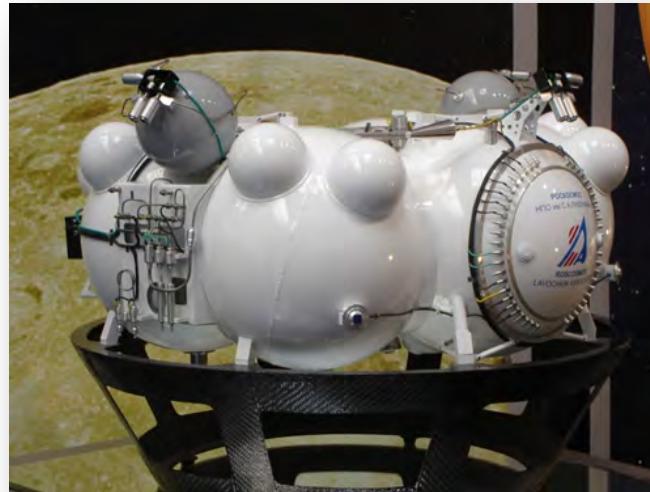
**Photo courtesy of Basal Action Network

....a Higher Probability from Distributor/Broker

Impact of Counterfeit Parts

- Counterfeit Parts Can Cause:

- Personal injury*
- Mission failure*
- Reduced reliability*
- Risk to the War Fighter*
- Potential loss of contracts*
- Shutdown of manufacturing lines*
- Negative cost and schedule impacts*
- Penalties for companies and individuals*



en.wikipedia.org

Phobos Grunt

No 2nd
Chances
for
Space

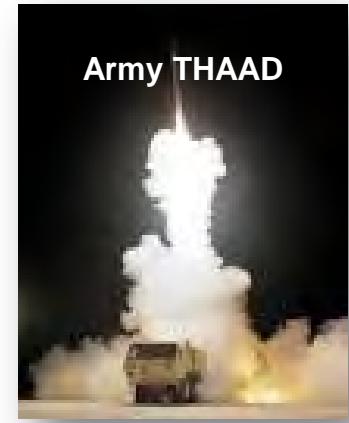
Examples of USG Products with Counterfeit Parts



- 2007 Aerospace reported to SQIC 1st NSS CF part
- Traced to broker



- Display units with parts of unknown reliability
- Parts traced to China



- Mission Computers
- Distributor provided parts
- Obsolescence

Themes

- Unauthorized source procurement
- Inadequate requirement flow down
- Unspecified testing and inspection requirements
- Reporting and quarantining failures

Relevance to Counterfeit Guide

- Preventive measures to avoid procuring from unauthorized sources
- Mitigation actions when only option is unauthorized source procurement
- Evaluation of all parts received from suspect suppliers

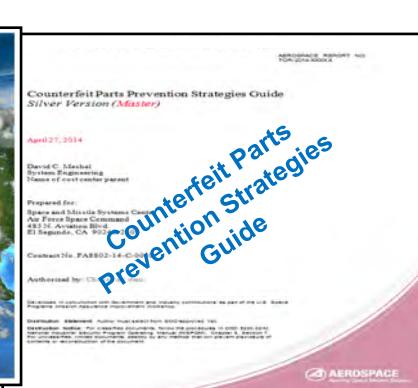
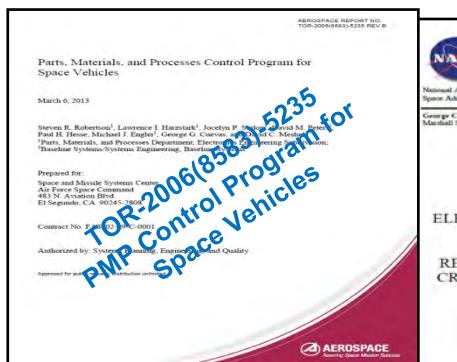
Intended Product Use

- Provide Guiding Principles and Practices for Contractors and Suppliers to align to and be compliant to 2012 NDAA, §818 and DFARS rule, 48 CFR 246.870 (**especially lower tiers**)
 - Establish and strengthen counterfeit prevention systems
 - Provide consistent implementation methodology throughout supply chain
 - Assist the supply chain in preparing for certifications
 - Potential utilization outside of space systems
- Professional associations or educational organizations
 - SAE International, JEDEC, AIA, NDIA, SIA, etc.
- Guide for Certifying Agencies
 - DCMA
- Assist for criminal investigation (support to)
 - DOJ Computer Crimes and Proprietary Information Section
 - National Intellectual Property Rights Coordination Center



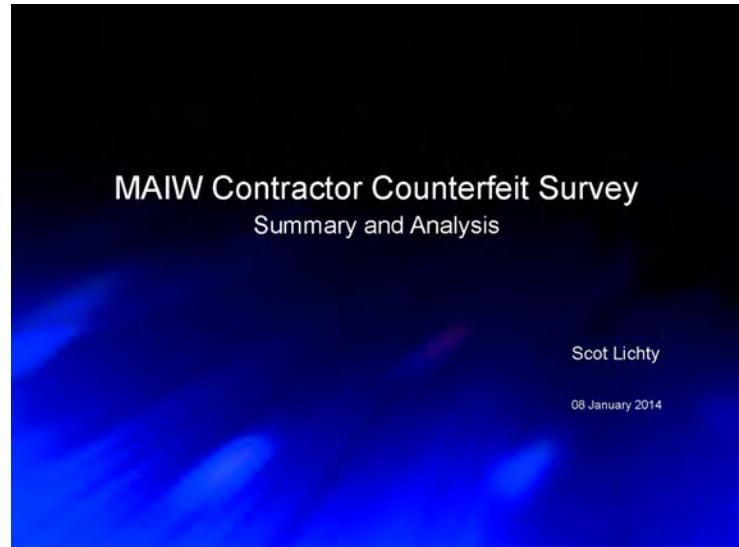
Differentiators

- Preventative measures being implemented by NSS programs
 - Techniques to ensure part availability from authorized suppliers
 - Lessons learned, best practices, observations and case studies
 - Basis for building an effective training program with links to fully developed programs
 - New reporting and quarantining requirements
 - Structured to match DFARS rule, 48 CFR 246.870 (released 16 May 2014)



Themes from Lower-Tier Survey

- Assistance welcomed to better comply with requirements
- Procure from OCM and Authorized Distributors
- Standardized flow downs helpful
 - Commonality lowers costs
- Increased costs to implement law
- Unlimited liability potential



15. What can prime contractors do to help sub-tiers with counterfeit parts prevention?

Better education, training, process assessment and sharing of lessons learned

Counterfeit Parts Prevention Strategy Guide Charter

- Outline recommendations for Contractor Systems for Detection and Avoidance of Counterfeit Electronic Parts
- Provide methodologies for counterfeit avoidance
- Develop a risk assessment methodology when using unauthorized or non-franchised suppliers
- Identify methods to ensure and verify sub-tier compliance
- Address the evolving nature of the threat and what is needed to maintain currency

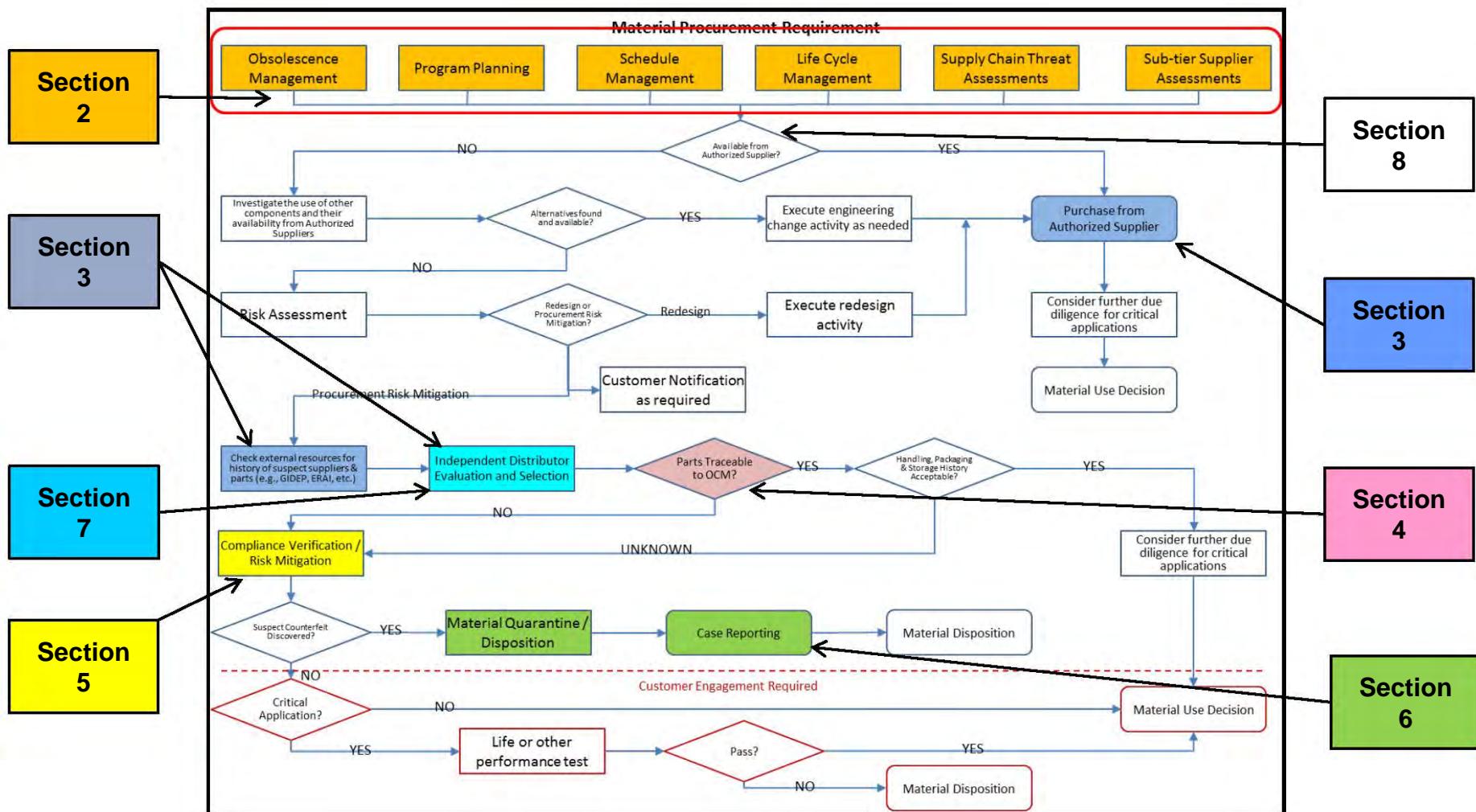
U.S. Space Program Mission Assurance Improvement Workshop		Counterfeit Parts Prevention Strategies	Examples
Team	Problem Statement		
Stakeholders	Charter	Products	
<ul style="list-style-type: none">• Team Leader: David Mathis (Aerospace)• Scott Ulrey (LM)• Team Members:<ul style="list-style-type: none">• Doug Bostick• John Walker (CGI)• Ullar Haines (Soleil)• Robert Ricca (NGC)• Greg Sauer (NGC)• George Young (Raytheon)• Michael West (Raytheon)• Henry Lippmann (NGC)• Jim Pritchett (NGC)• Fred Schupp (MDA/Mary)• Mark White (NASA)• Carlene Williams (NGC)• Michael Morris (Aerospace)	<p>With the new public law in effect, the liability and financial risk associated with counterfeit parts have escalated for all contractors. As a result, MAIW members have been enhancing their Counterfeit IEEE Parts Prevention strategies. Lack of consistent implementation throughout the supply chain requires special emphasis. This MAIW topic will leverage the best practices from each team member to provide a stronger set of prevention strategies for the protection of deliverable space systems hardware (ground or flight).</p>	<p>Senate Armed Services Committee Report (May 2012) contained counterfeit parts disclosures for the following programs.</p> <ul style="list-style-type: none">• THAAD• U.S. Navy SH-60B Helicopter• Air Force C-130J and C-27J• Navy F/A-18, Poseidon	
<ul style="list-style-type: none">• DMC• MDA• NASA• Industry <p>Steering Committee Chairwoman: John Kowalewski (LM)</p> <p>Sept. 9, 2013</p>	<ul style="list-style-type: none">• Outline recommendations of the Contractor Systems for Detection and Avoidance of Counterfeit Electronic Parts focusing on the 8 criteria required by law: 1) Training, 2) Inspection and test, 3) Audit and iteration, 4) Parts traceability, 5) Use of trusted sources, 6) Reporting and quarantining, 7) Rapid identification, 8) Systems to detect and avoid, 9) Flow downs.• Trade study methodology for counterfeit avoidance (e.g. redesign vs. life time buy vs. open market purchases)• Develop a Risk Assessment methodology for using non-authorized franchised suppliers• Identify methods to ensure/verify sub-tier compliance• Address the evolving nature of threat and what would need to be done to maintain currency	<ul style="list-style-type: none">• Set of recommended practices for the prevention, detection, avoidance, reporting and disposition of counterfeit following a outline of 9 criteria required by law• Strategy for ensuring Counterfeit Prevention compliance throughout the supply chain• Set of recommended methods for identifying low risk non-authorized suppliers• Set of recommended methods for identifying and determining authenticity of IEEE parts• Recommend updates to industry standards• Ensure the product is written in a manner that promotes both awareness and training in our supply chain	



Counterfeit Parts Prevention Content (1 of 2)

Main Body	Aligns to the Released DFARS
Executive Summary	
1. Introduction	
2. Design, Operation and Maintenance of Systems to Detect and Avoid Counterfeit Electronic Parts	
3. Use and Approval of Suppliers	A – Training Resources
4. Traceability of Parts to Suppliers	B – Best Practices and Lessons Learned
5. Inspection and Testing of Electronic Parts, Including Criteria for Acceptance and Rejection	C – Observations and Driving Philosophies
6. Reporting and Quarantining of Counterfeit Electronic Parts and Suspect Counterfeit Parts	D – Case Studies
7. Flow Down of Counterfeit Avoidance and Detection Requirements	E – How This Guide Fits In The Total Picture
8. Training of Personnel	F – CF Prevention Standards Applicability Analysis
9. Summary	G – Counterfeit Parts Process Audit Checklist
10. Suggested Updates to Industry Standards	I – Acronyms
	J – References

Counterfeit Parts Prevention Content (2 of 2)



Program Management and Procurement Flow



Workshop Objectives & Accomplishments

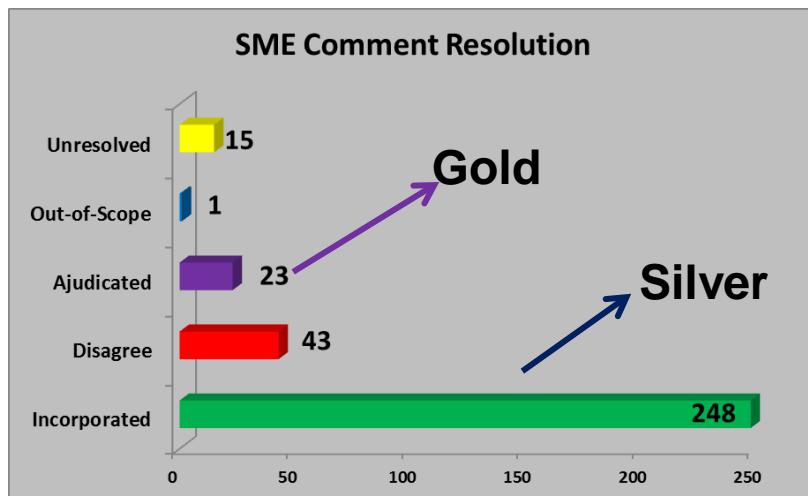
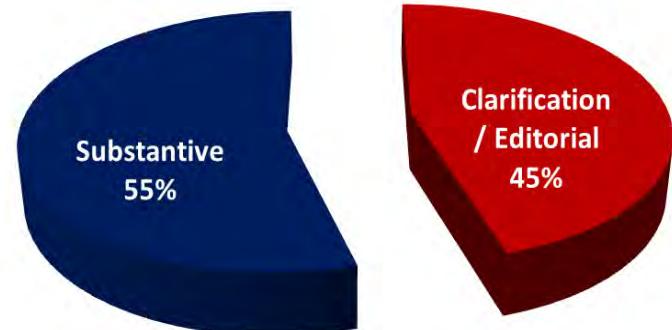
- Incoming objectives of workshop
 - Brief team members on the released DFARS ruling and comparison to draft version
 - Identify changes needed to the document based on the released DFARS
 - Finalize ideas to be incorporated
 - Compare product with original charter
 - Disposition comments received
 - Obtain endorsement across team members for product and follow-on recommendations
- Workshop Accomplishments
 - Obtained buy-in from SMEs and team members
 - Path forward to closing remaining open items
 - Briefing by Attorneys from the DOJ Cybercrimes on prosecution of counterfeit cases and reporting of counterfeit occurrences

Name of Submitter	Company Name	Topic Team	Page	Section	Paragraph	Line Number	Figure/ Table (ind)	Findings (with justifications/recommendations to be integrated)	Proposed Change	Topic Team Disposition
Larry Harzink	Aerospace Corp	Counterfeit Parts Prevention Guide	1	Exec Sum	1	7		Strike last sentence starting in line 7 and replace with alternate wording	Replace with the following: In response to this recommendation, the Defense Federal Acquisition Regulation Supplement (DFARS) has been updated to reflect the National Defense Authorization Act (NDAA), which includes very specific actions by contractors to eliminate the use of counterfeit parts. The NDAA requires contractors to maintain a system of counterfeit parts in any DOD system, and places restrictions on the use of counterfeit parts. This is to be done to prevent damage to the system caused by counterfeit part exposures.	A25 - partially incorporated. Keep 2 sentences for reference and use "counterfeit parts discovered in the product" instead of "escapes."
CJ Land	Harris	Counterfeit Parts	30	5.1	1	Item K electrical tests		These are termed "minimum" tests but in fact the electrical test can be quite expensive if the test software and fixtures must be developed.	Not clear if the word "minimum" is correct word to be used. Recommend to change the reference to "The following tests are recommended and have been found valuable in detecting counterfeit parts."	A27 - Incorporated. (LH)
Mark King	Mooreco	Counterfeit Parts Prevention Guide	40	6.2	6.2.3 (New)	Quarantining		Justification: Concerns to ensure the OEM or third party authorized supplier can verify that the compliant parts are safe for disposition and/or return. Removal of raw materials (such as gold). Since these parts are not being used, they are not being used or outlasted, or expired item from a legally authorized source.	Suggestion: All non-compliant parts that are sold should be quarantined until they can be returned to the authorized supplier, OEM, or, when appropriate, approved supplier shall include in their sales contract a clause that states that the parts must be returned to the authorized source. It is also recommended to take necessary steps to ensure the parts cannot be reused or refurbished in any way.	Range
Gerald (Jerry) R. Aspoff	Boeing	Counterfeit Parts Prevention Guide	13	2	1			The industry is moving towards a complete solution where part registration at the OEM is being phased in. This will allow the OEM to verify the source and/or authorized supplier and/or OEM to ensure supply chain visibility and part authenticity. This solution is being developed by industry/partner type and the authorized through enhanced visual aids.		Boeing
Michael Sampson	NASA	Counterfeit Parts Prevention Guide	18	3	1				Include aftermarket manufacturers as one of the ways to avoid the counterfeit risk – especially those that are OEM or OPM.	A25 - Incorporated. Aftermarket Manufacturer defined as "authorized supplier" and terminology updated throughout document. (M)
Shawn Cheadle	Lockheed Martin	Counterfeit Parts Prevention Guide	Gen					Again, I think we're missing this fairly significant section in the process. Guidance, Detection, Response, and Recovery. I think the language in Appendix C at Section C13. At least a summary and reference to this section should appear in the body of the paper.	Gen. (M)	

SME Comment Summary

SME Responders	
Gov't Agencies / Contractors	17

SME Comments - Type



Observations

1. Extremely wide distribution of SMEs
2. Drove improved pedigree and credibility of document
3. Identified gaps and areas requiring increased attention
4. Outstanding clarification and readability recommendations

DFARS Counterfeit Avoidance and Detection Criteria

Criteria

- (1) Training of personnel
- (2) Inspection and testing
- (3) Processes to abolish counterfeit parts proliferation
- (4) Process for electronic part traceability
- (5) Use of original manufacturer or authorized sources
- (6) Reporting and quarantining
- (7) Methodologies to identify suspect counterfeit
- (8) Design, operation, and maintenance
- (9) Flow down
- (10) Process for improvement (new)
- (11) Screening of GIDEP (new)
- (12) Obsolescence management (new)

Notables:

- Electronics parts includes assemblies and embedded software / firmware
- Traceability
- Flow down to all sub-tier contractors
- GIDEP Access

Topic Follow-on Recommendations

- MAIW Follow-on Recommendations:
 - *“Malicious or destructive intent” considered out-of-scope for 2014*
 - 2015 product could incorporate these concepts, which may warrant different prevention and protection schemes
 - Subject to ITAR protection – Not for Public Release
 - *Develop a guideline document on selecting, qualifying, handling and verifying COTS assemblies including counterfeit prevention*
 - *Promote common database of supplier counterfeit audits, assessments, or surveys across industry*

Team Introductions

Core Team		
Company	Participant	
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SSL	John Walker	
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SME Team Introductions

SME Reviewers		
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DCMA	Christopher Brust	
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